

March 6, 1995

Dear Friend,

The vulnerability of corporate networks to unauthorized access made headline news recently with the arrest of computer hacker, Kevin Mitnick. Clearly, the threat to enterprise data is very real and immediate, and the likelihood of security breaches will only increase as our world becomes more networked.

Fortunately, there's Norman Data Defense Systems. We focus exclusively on defending and protecting corporate and government computerized information, and we've been doing so ever since the first computer viruses were discovered. With offices in North America, Europe, Asia and Australia, we have the expertise and resources to provide worldwide solutions and support against the growing global threats of security breaches and virus contamination.

We offer the most advanced data defense solutions available, and we'd like to prove it to you at the Federal Office Systems Expo - FOSE '95 - at the Washington Convention Center March 21 - 23, 1995. All you have to do is stop by booth 4132 with computer files you suspect are virus-infected, and we'll provide a free analysis using Norman Data Defense Systems' Automatic Virus Analysis System. The system will detect and analyze any viruses and produce a detailed report.

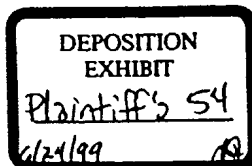
This free analysis is our way of demonstrating the unsurpassed level of information security you can expect from our newest data defense product -- the Norman Firewall. Unlike other firewalls, the Norman Firewall opens, inspects, virus checks, and repackages incoming and outgoing data, without allowing any uninspected data to directly enter your internal network.

Want to learn more? We'll be conducting on-going demonstrations of the Norman Firewall -- and our other breakthrough anti-virus products including Norman FireBreak, Armour, and V-Base -- at our booth. If that weren't enough, we will also be presenting free mini-seminars on Preventing Viruses with Smart Behavior Blocking, Heuristic Scanning, Firewalls and Automated Virus Analysis. It's all part of our effort to share the years of information we've gathered on the way to becoming the world leader in data defense.

To encourage you to take advantage of this unique opportunity to learn more about virus and network security threats and Norman Data Defense Systems' solutions, I've enclosed complimentary passes for FOSE '95. If you or one of your colleagues are unable to attend FOSE, please contact me directly for additional information on how Norman Data Defense Systems can help secure your organization's computerized information. I hope to see you at FOSE.

Sincerely,

David J. Stang, Ph.D.  
President and CEO



NDDS0272

### PRODUCT & SERVICE PROFILE

Norman Data Defense Systems is dedicated to defending corporate and government computerized information from growing security threats such as computer viruses. With offices in North America, Europe, Asia and Australia, Norman Data Defense Systems has been developing and delivering data defense software solutions since the discovery of the first computer viruses. Norman Data Defense Systems software is available for the DOS, OS/2, Windows, NT, and NetWare platforms.

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NORMAN  
Firewall

The Norman Firewall provides a single highly secure route for data to travel between your network and the Internet. More than a packet filter or router, the Norman Firewall uses a proxy server which essentially opens, inspects, and repackages incoming and outgoing data packets, without allowing any packets to directly enter your internal network. The Norman Firewall is designed to meet U.S. Government computer security standards at the B1/CMW level of trust. It provides an integrated suite of 14 security mechanisms and hosts the proxy server on one of the most secure operating systems available. For further security, the Norman Firewall anti-virus component scans all incoming files for viruses.

NORMAN  
Armour

Using *behavior blocking*, Norman Armour's package of integrated modules protects workstations from virus threats and is the most advanced form of data defense available. With an emphasis on infection prevention from both known and unknown viruses, Norman Armour's central module uses an advanced algorithm to constantly monitor system activity. When virus-like activity is detected, Norman Armour alerts the user to a possible infection before infection occurs and offers choices on next steps.

A new paradigm for computerized information protection, Norman Armour features virus removal, virus information, enforcement, simple and efficient installation, centralized reporting and fault tolerance.

NORMAN  
Automatic Virus  
Analysis System

The Norman Automatic Virus Analysis System allows Norman Data Defense Systems to efficiently analyze and process viruses. Attached to Norman's own Firewall at its Norman American headquarters in Fairfax, Virginia, the system analyzes any file that is manually loaded into the system by Norman, uploaded through anonymous ftp or uploaded to the Norman BBS. If a file contains a virus, the system automatically detects it and generates a detailed virus report, which can be furnished to the original sender upon request.

NORMAN  
FireBreak

Norman FireBreak provides transparent virus protection for file servers running Novell NetWare 3.x and 4.0x. FireBreak features transparent real-time virus scanning to detect and act upon infected files when they are copied to and from the server, read or written on the server and otherwise accessed on the server.

NDDS0273

Norman  
Data Defense  
Systems Inc.

## News Release

For More Information, Call:

Norman Data Defense Systems 703-573-8802

For Immediate Release:

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*Bring virus-suspect files to FOSE booth no. 4132*

### Norman Data Defense Systems Identifies, Prescribes Cures for Computer Viruses Onsite at FOSE '95

Fairfax, VA, March 6, 1995 -- FOSE '95 attendees are encouraged to bring suspected virus-infected computer files to FOSE booth no. 4132 and submit them to Norman Data Defense Systems' *Automatic Virus Analysis System*, for free detection, analysis, and a detailed report on the virus. (FOSE '95 will be held at the Washington Convention Center March 21 - 23, 1995.)

The free analysis service for FOSE attendees highlights Norman's introduction of its newest data defender, the *Norman Firewall* -- a firewall different from others because it does not allow data packets to pass directly and which scans incoming files for viruses.

Free mini educational seminars, on topics such as *Preventing Viruses with Smart Behavior Blocking, Heuristic Scanning, and Firewalls and Automated Virus Analysis*, plus others, will be presented throughout the show by Norman President & CEO, David J. Stang, Ph.D.

Details on the technology behind the new Norman Firewall, plus demonstrations of the Norman Firewall -- and Norman's other breakthrough anti-virus products including Norman FireBreak, Armour, and V-Base -- will be on-going at the booth.

Norman Data Defense Systems is a multi-national corporation which focuses on just one task: defending corporate and government computerized information. With offices in Europe, North America, Asia, and Australia, and a history of products dating back to the first computer viruses, Norman is well-positioned to cope with the growing global threats to computerized information. For details, contact Norman Data Defense Systems at 703-573-8802.

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